ELEVATOR PITCH TO BE USED FOR TALKING WITH LEGISLATORS, LEGISLATIVE STAFF AND TEXAS HHSC STAFF

This is something health care professionals already know: for too many hospital patients, the most dangerous time is after they've left the hospital. It is also the point where costs start increasing severely for the Texas health care system.

They've gotten to the point where their presenting condition has been stabilized and they return home. Patients move from round-the-clock care to an often isolated and poorly supported home environment where their condition can quickly deteriorate. This often results in a re-hospitalization within a few days or weeks of their release. And, health care professionals also understand that hospital re-admissions are among the biggest – *if not the biggest* – drivers of increasing health care costs and needlessly use up limited health care resources, time and personnel. This could be prevented with a minimal investment and with more than a **10-fold cost savings in return for the state and the MCOs. And that's a conservative estimate**.

We're proposing a pilot project to show how patient health care can best be helped after leaving the hospital and **significant cost savings achieved**. This includes the following six key points:

1. MCO Partnerships
2. Stronger Fraudulent Patient Transfer Protocols
3. Enhanced Attendant Registry
4. More Effective Training
5. Enhanced Provider Agency Standards
6. Increased Enforcement

All we ask is for a partnership to get this started. We've done the research and planning. We're ready to go.

The Rio Grande Valley Solutions Group (RGVSG) has invested more than three years of strategic work in addressing this very problem through a unique combination of enhanced home care protocols, value-added service improvement, updated staff training, proactive fraud prevention/reporting and aggressive organizational depth development while focusing on patient-centered metrics such as cutting re-hospitalizations and addressing the highest risk patients.

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